WoundsAustralia 2024Conference Sponsorship & Exhibition Prospectus

### Champions of Change

Wounds Australia - 30 Years of Action

Gold Coast Convention and Exhibition Centre 14-16 October 2024

www.woundsconference.org

# Contents

Invitation from the chair	3
What is next for wounds australia in 2024	4
Audience demographics	5
Program	7
Conference rooming and venue plan	9
Partnerships	.10
Partnership entitlements breakdown	.14
Wounds 2024 key information for partners	.22
Exhibition	.23
Application form	24
Terms and conditions	.25

### FOR ALL SPONSOR AND EXHIBITION ENQUIRIES CONTACT:

#### **Wounds 2024 Secretariat** c/o MCI Australia

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# **Invitation from the Chair**

#### On behalf of Wounds Australia, I am delighted to invite you to support the Wounds Australia 2024 Conference in Gold Coast, Queensland.

This year, we mark 30 years of action on minimising the harm caused by wounds in this country. By working together, we – clinicians, researchers and industry – have achieved some remarkable things.

But there is still a long way to go on our journey to beat Australia's wound epidemic. Our tools – education, collaboration, product innovation and research – are the cornerstones of the Wounds Australia 2024 Conference.

The Conference is your opportunity to engage with healthcare professionals from a variety of sectors and specialisations, and to offer real solutions to the challenges they face in an ever-changing world.

And 2024 promises to be bigger than ever, with an ambitious registration goal, an innovative program and an attractive partner offering.

#### Champions of Change: Wounds Australia – 30 Years of Action.

For three decades, our organisation has championed the interests of people living with wounds, and the amazing health professionals who care for them. We have positioned ourselves as the leading advocates on wound policy, driven wound clinical practice and education forward, collaborated with research bodies, and partnered with industry, all with one goal in mind: improving wound care for more people.

The Wounds Australia 2024 Conference is an opportunity for you to partner with us and continue to work towards achieving this vital goal.

Organisations like yours are crucial to the event's success, and we are committed to delivering an event that brings you real value and tangible returns. This year's partner offering reflects that commitment, with carefully constructed packages designed to meet a range of organisational needs and budgets.

We welcome your feedback, look forward to discussing options with you, and thank you for your continued support.

On behalf of Wounds Australia, we hope to welcome you and your team to the Gold Coast Exhibition Centre, 14–16 October 2024.

Hayley Ryan, Former Chair – Wounds Australia



## What is next for Wounds Australia in 2024

#### Wounds Australia is the peak body for wound care prevention and management in Australia. We exist to reduce the harm caused by wounds.

Wounds Australia represents more than 3000 members and consists of an extensive network of health care professional and volunteers with a single vision of healing wounds together. Wounds Australia promotes quality wound care through advocacy, education, research, membership and events.

Wounds Australia woks to minimise the costly burden that chronic wounds create, both on an individual and societal level. With a dedicated board of directors and committees, a focused staff team and a passionate membership base, we are leading the way on wound prevention and care in Australia.

### WOUNDS 2024 VENUE & HOST CITY

Located in the heart of Broadbeach, just 500 metres to the beach and walking distance to thousands of accommodation options, GCCEC is Australia's largest regional convention centre.

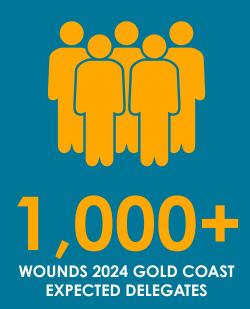
GCCEC is proud of its reputation as a world leader in sustainable meetings and events. Since the centre opened in 2004, GCCEC has strongly supported eco-friendly practices both operationally and in design.

#### **Gold Coast Convention and Exhibition Centre**



W: www.gccec.com.au

# **Audience Demographics**

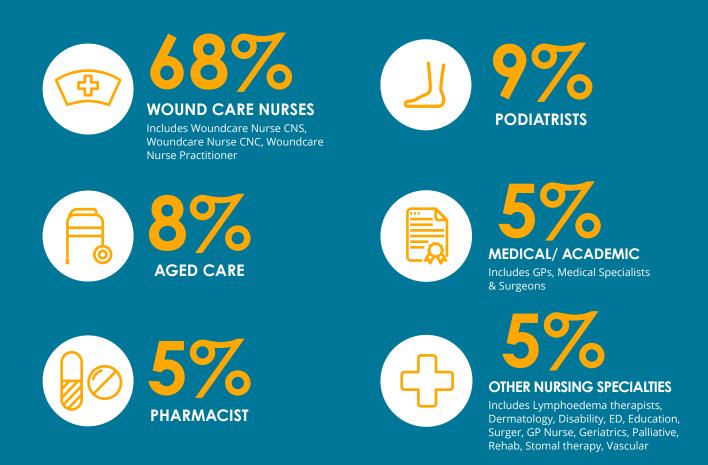




<mark>3,000+</mark>

WOUNDS AUSTRALIA MEMBERS (7% YEAR ON YEAR MEMBERSHIP GROWTH OVER THREE YEARS)

### **DEMOGRAPHIC BREAKDOWN OF AUDIENCE**



# Program

#### SUN 13 OCT 2024 | DAY 1: PRE-CONFERENCE

	<b>Room 1</b>	<b>Room 2</b>	<b>Room 3</b>	<b>Room 4</b>	
	32 Pax	32 Pax	32 Pax	32 Pax	
	Cabaret Style	Cabaret Style	Cabaret Style	Cabaret Style	
0830 - 1000	Wounds Australia Course 1			Wounds Australia Course 4	
1000 - 1030		Mornii	ng Tea		
1030 - 1230	Wounds Australia	Wounds Australia	Wounds Australia	Wounds Australia	
	Course 1	Course 2	Course 3	Course 4	
1230 - 1300		Lur	nch		
1330 - 1530	Pre-Conference	Pre-Conference	Pre-Conference	Pre-Conference	
	Masterclass 1	Masterclass 2	Masterclass 3	Masterclass 4	
1530 - 1600		Afterno	oon Tea		
1600 - 1800	Pre-Conference	Pre-Conference	Pre-Conference	Pre-Conference	
	Workshop 1	Workshop 2	Workshop 3	Workshop 4	

#### MON 14 OCT 2024 | DAY 1: CONFERENCE

	Arena 1B 1251 Pax Auditorium Style							
0830 - 1100	Plenary 1							
		Hall 3&4 Exhibition						
1100 - 1230	Lunch	World Of Wounds Theatrette 1 - 1110 - 1140						
1100 - 1230	Lunch	World Of Wounds Theatrette 2 - 1150 - 1220						
	Arena 1B 1251 Pax Auditorium Style							
1230 - 1400	Plenary 2							
		Hall 3&4 Exhibition						
1400 1520	Afternoon Tea	Hall 3&4 Exhibition World Of Wounds Theatrette 3 - 1410 - 1440						
1400 - 1530	Afternoon Tea							
1400 - 1530		World Of Wounds Theatrette 3 - 1410 - 1440						
1400 - 1530 1530 - 1700		World Of Wounds Theatrette 3 - 1410 - 1440 World Of Wounds Theatrette 4 - 1450 - 1520						
		World Of Wounds Theatrette 3 - 1410 - 1440 World Of Wounds Theatrette 4 - 1450 - 1520 ena 1B 1251 Pax Auditorium Style						

# Program cont.

#### TUE 15 OCT 2024 | DAY 2

	<b>Central Room A</b> 216 Pax Cabaret Style	<b>Central Room C</b> 96 Pax Cabaret Style	<b>Roo</b> 72 Cabare			e	<b>Foyer F</b> 120 Pax Threatre Style
0730 - 0845	Breakfast Seminar 1	Breakfast Seminar 2	Breakfast	Seminar 3	Breakfast Semin	nar 4	Breakfast Seminar 5
	Arena 1B	Central Ro	om A	Cent	ral Room C		Room 9
0900 - 1130	Concurrent Session 1	Concurrent Se	ession 2	Concurr	rent Session 3	Co	oncurrent Session 4
					Hall 3&4 Exhibi	tion	
1130 - 1300	Lunc	þ		World Of V	Vounds Theatrett	e 5 - 1	140 - 1210
1150 - 1500	Lunc		World Of Wounds Theatrette 6 - 1220 - 1250			220 - 1250	
	Arena 1B	Central Ro	om A	om A Central Room C			Room 9
1300 - 1430	Concurrent Session 5	Concurrent Se	ession 6	Concurr	rent Session 6	Co	oncurrent Session 7
					Hall 3&4 Exhibi	tion	
1430 - 1600	Afternoo	n Too		World Of V	Vounds Theatrette	e 7 - 1	440 - 1510
1430 - 1000	Alternoor	intea		World Of V	Vounds Theatrett	e 8 - 1	520 - 1550
	Arena 1B	Central Ro	oom A Centr		ral Room C		Room 9
1600 - 1730	Concurrent Session 8	Concurrent Se	Concurrent Session 9 Concu		ent Session 10	Со	ncurrent Session 11
	Foyer E & F 200 Pax Banquet Style						
1830 - LATE	Gala Dinner						

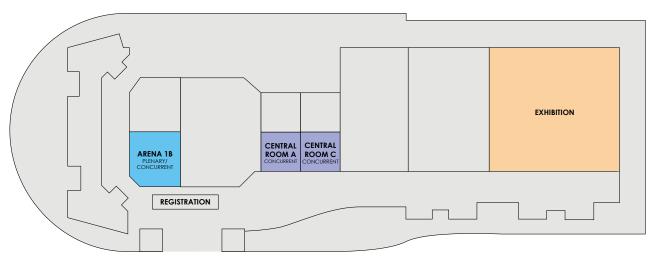
#### WED 16 OCT 2024 | DAY 3

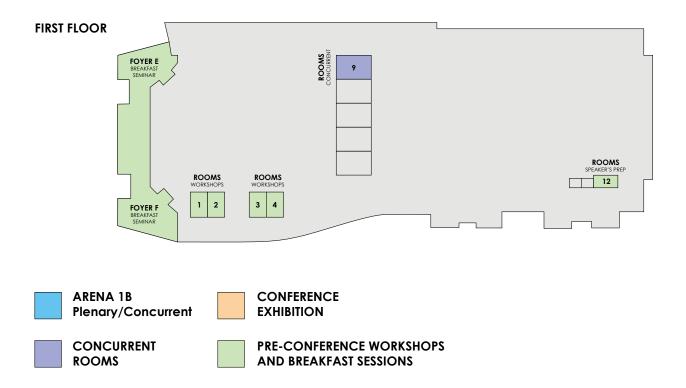
	<b>Central Room A</b> 216 Pax Cabaret Style		<b>ntral Room C</b> 96 Pax Cabaret Style	<b>Room 9</b> 72 Pax Cabaret Style		<b>Foyer E</b> 120 Pax Threatre Style		<b>Foyer F</b> 120 Pax Threatre Style
0730 - 0845	Breakfast Seminar 6	Brea	ıkfast Seminar 7	Breakfast	Seminar 8	Breakfast Semir	nar 9	Breakfast Seminar 10
	Arena 1B		Central Ro	om A	Cent	Central Room C		Room 9
0900 - 1130	Concurrent Session	12	Concurrent Se	ssion 13	Concurr	ent Session 14	Co	oncurrent Session 15
						Hall 3&4 Exhibi	tion	
1130 - 1300	Lur	nch	World Of Wounds Theatrette 9 - 1140 - 1210 World Of Wounds Theatrette 10 - 1220 - 1250					
	Arena 1B		Central Ro	om A	Cent	ral Room C		Room 9
1300 - 1430	Concurrent Session	16	Concurrent Se	ssion 17	Concurr	ent Session 18	Co	oncurrent Session 19
						Hall 3&4 Exhibi	tion	
1430 - 1600	Afterno	on Te	·a		World Of W	ounds Theatrette	e 11 -	1440 - 1510
1150 1000	7 ((1110	onre		World Of Wounds Theatrette 12 - 1520 - 1550			1520 - 1550	
	Arena 1B		Central Ro	om A	Cent	ral Room C		Room 9
1600 - 1730	Concurrent Session	20	Concurrent Se	ssion 21	Concurr	ent Session 22	Со	oncurrent Session 23

## **Conference Rooming and Venue Plan**

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#### **GROUND FLOOR**



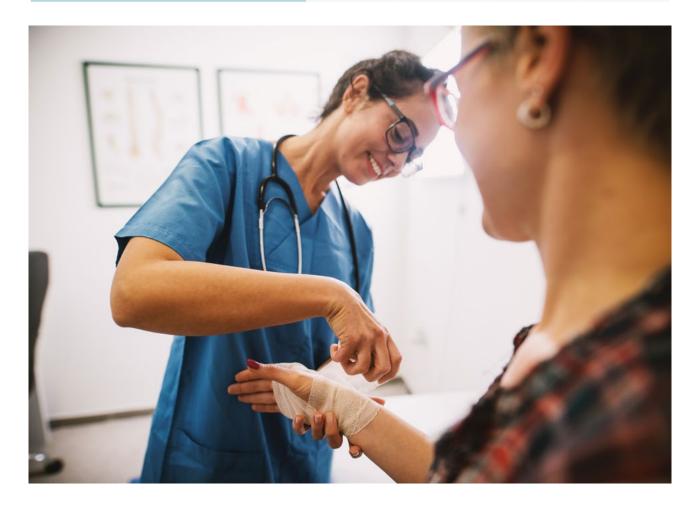


### **Partnerships** MAJOR PARTNERSHIPS

PARTNERSHIP LEVEL	PLATINUM PARTNERSHIP	GOLD PARTNERSHIP	SILVER PARTNERSHIP	BRONZE PARTNERSHIP				
INVESTMENT AMOUNT (ALL PRICING IS IN AUD AND INCLUDES 10% GST)	\$90,000	\$60,000	\$30,000	\$15,000				
EDUCATION								
BREAKFAST SEMINAR	One	One						
WORLD OF WOUNDS THEATRE PRESENTATION	Two	One						
PRE-CONFERENCE WORKSHOP OR MASTERCLASS	One		One					
	NETWORKING							
EXHIBITION SPACE	54sqm	36sqm	18sqm	9sqm				
GALA DINNER RESERVED VIP TABLE	Table of ten							
LOUNGE SPACE (EXCLUSIVE EXHIBITION LOUNGE (UNMANNED, BRANDED)	~							
APP-BASED LEAD TRACKING (GDPR COMPLIANT)	~	$\checkmark$	$\checkmark$	$\checkmark$				
PROMOTION OF INDUSTRY FUNCTION	Optional but included							
BRAND	ING AND ADVER	TISING						
LOGO AND PARTNER ACKNOWLEDGEMENT (WEB)	100 word profile and logo	100 word profile and logo	50 word profile and logo	50 word profile and logo				
LOGO AND PARTNER ACKNOWLEDGEMENT (APP)	100 word profile and logo	100 word profile and logo	50 word profile and logo	50 word profile and logo				
LOGO AND PARTNER ACKNOWLEDGEMENT (PARTNER SIGNAGE ONSITE)	~	$\checkmark$	$\checkmark$	$\checkmark$				
LOGO AND PARTNER ACKNOWLEDGEMENT (AV SLIDES)	~	$\checkmark$	$\checkmark$	$\checkmark$				
EDM BANNER	Three	Two	One	One				
EDM ADVERTORIAL	One	One						
	REGISTRATIONS							
FULL DELEGATE REGISTRATIONS (INCL AWARDS DINNER TICKET)	Eight	Five	Three	One				
EXHIBITOR REGISTRATIONS (EXHIBITION CATERING AND ACCESS ONLY)	Fourteen	Ten	Six	Three				

### Partnerships cont. MAJOR PARTNERSHIPS

DATA AND MEASURING ROI							
CONFERENCE IMPACT REPORT (TWO WEEKS POST-CONFERENCE)	$\checkmark$	$\checkmark$	$\checkmark$				
HOSTED EDUCATION LEAD-GENERATION REPORT (GDPR COMPLIANT. WITHIN 24 HOURS OF HOSTED ACTIVITY)	~	$\checkmark$	$\checkmark$				
DELEGATE LIST (GDPR COMPLIANT. 14 DAYS PRIOR, 7 DAYS PRIOR, ONSITE AND WITHIN 3 DAYS POST CONFERENCE)	~	$\checkmark$	$\checkmark$	$\checkmark$			



### Partnerships cont. INDIVIDUAL PARTNERSHIPS

ALL PRICING IS IN AUD AND INCLUDES 10% GST

PARTNERSHIP CATEGORIES	PRICE	# OF OPPORTUNITIES
ED	DUCATION	
BREAKFAST SEMINAR	\$11,000	Twelve
WORLD OF WOUNDS THEATRE PRESENTATION	\$8,500	Twelve
PRE-CONFERENCE MASTERCLASS	\$8,500	Four
PRE-CONFERENCE WORKSHOP	\$8,500	Four
KEYNOTE SPEAKER SPONSOR	\$18,000	Multiple
INDUSTRY PROGRAM SPEAKER FEE	\$1,500	Multiple
NET	IWORKING	
EVENING NETWORKING FUNCTION PROMOTION (OFF-SITE, INDUSTRY-HOSTED)	\$3,000	Multiple
GALA DINNER TABLE SPONSORSHIP (TABLE OF 10)	\$2,250	Multiple
WELCOME RECEPTION	\$10,000	Exclusive
INDUSTRY LOUNGE		Three
DELEGA	TE EXPERIENCE	
CONFERENCE APP	\$8,000	Exclusive
DELEGATE BAG	\$9,000	Exclusive
DELEGATE LANYARDS	\$8,500	Exclusive
COFFEE CART	\$10,000 (each)	Three
BRANDING	AND ADVERTISING	
BRAND ONLY, NO	O PRODUCT PROMOTION	
EXHIBITION ENTRANCE FEATURE	\$8,000	Exclusive
REGISTRATION FOYER WELCOME BANNER	\$9,000	Exclusive
CONFERENCE PILLAR WRAP	\$4,000 (each)	Four
BRAND AND PRODUCT ADV	ERTISING (HCP-ONLY COMPLIA	NT)
EXHIBITION FLOOR DECAL	\$3,000 (each)	Eight
APP ADVERTISEMENT	\$2,500 (each)	Multiple
BAG INSERT	\$2,500 (each)	Multiple
EDM BANNER	\$2,000 (each)	Multiple
EDM ADVERTORIAL*	\$3,500 (each)	Six

## Partnership Entitlements Breakdown

### **EDUCATION**

#### **BREAKFAST SEMINAR SPONSOR**

A premium engagement opportunity allowing industry partners to curate an educational workshop or seminar. A key component of the delegate experience, breakfast seminars have high levels of participation and offer a great platform for education and building connections.

- 60min presentation time + 15min setup/catering window
- Capacity 120pax maximum theatre style
- Room hire, standard AV (additional AV available for purchase by sponsor) provided by the conference
- Catering provided for 80 pax included menu confirmed through discussion with sponsor and conference secretariat. Catering decisions made by the conference secretariat are final
- All presentations are subject to abstract submission and approval by the scientific program chair. Sponsor's seeking to utilise a speaker from the scientific program for a breakfast seminar will incur a \$1,500 speaker fee per speaker
- Industry program listing including sponsor logo, session title, speaker photo & bio and 200 word synopsis for Breakfast Seminar on conference website & conference app
- Showcase of sponsor provided banner/s at entrance to breakfast workshop for duration of workshop (sponsor to supply)
- App-based report on RSVPs and delegate attendance provided to sponsor (GDPR compliant)
- Three (3) staff day registrations



#### WORLD OF WOUNDS THEATRE PRESENTATION

The World of Wounds Theatre is a purpose built theatre space in the exhibition that is the perfect place for product discussion, showcasing of product portfolio, hands-on and interactive demonstrations, and a prominent platform for partners to host content for attendees. With a maximum possible attendance of 100pax, in a defined seminar space, these silent theatrettes also provide information to sponsors on who has attended your theatrette.

- 30 min "silent" exhibition theatre presentation (90min lunch break)
- Capacity 100pax maximum
- Catering is available to all delegates in the exhibition to be eaten in the theatres
- Theatre and AV provided. Attendees receive a headset to listen to the presentation
- Sponsor's seeking to utilise a speaker from the scientific program for a theatrette will incur a \$1,500 speaker fee per speaker
- Industry program listing including sponsor logo, session title, speaker photo & bio and 100 word synopsis for the presentation on conference website & conference app
- App-based report on attendance provided to sponsor (GDPR compliant)
- Two (2) staff day registrations



\*The image presented here is a mock-up of the World of Wounds Theatrette. Please note that the final version is subject to change.

#### **PRE-CONFERENCE WORKSHOP**

Industry partners are encouraged to consider facilitating a skills-transfer or hands-on workshop as part of the pre-conference industry program. Consider being one of four organisations to host a topical seminar on key areas of skills development for our attendees.

- 2 hour workshop (pre-conference)
- Capacity 60pax maximum
- Room hire and standard presentation AV (additional AV and optional catering available for purchase by sponsor)
- Catering is available at an additional cost
- All presentations are subject to approval by committee
- Sponsor's seeking to utilise a speaker from the scientific program for a seminar will incur a \$1,500 speaker fee per speaker
- Industry program listing including sponsor logo, session title, speaker photo & bio and 100 word synopsis for the pre-conference workshop on conference website & conference app
- Showcase of sponsor provided banner/s at entrance to workshop for the duration
- App-based report on RSVPs and delegate attendance provided to sponsor (GDPR compliant)
- Three (3) staff day registrations

#### **PRE-CONFERENCE MASTERCLASS**

A co-developed industry and program committee expert session hosted as part of the preconference industry program. A limited opportunity platform to provide speaker and topic input to a co-developed program that addresses critical needs of experienced users and delegates in the wounds community.

- 2 hour masterclass (pre-conference)
- Capacity 60pax maximum
- Room hire and standard presentation AV (additional AV and optional catering available for purchase by sponsor)
- Catering is available at an additional cost
- Speaker, chair and topic recommendations submitted by industry for all topics, speakers selected by committee.
- Speaker sponsorship fees are waived for the co-developed masterclass
- Industry program listing including sponsor logo, session title, speaker photo & bio and 100 word synopsis for the pre-conference masterclass on conference website & conference app
- Free to attend for delegates. Non-conference registrants can also attend as fee-paying masterclass attendees
- Showcase of sponsor provided banner/s at entrance to workshop for the duration
- App-based report on RSVPs and delegate attendance provided to sponsor (GDPR compliant)
- Three (3) staff day registrations

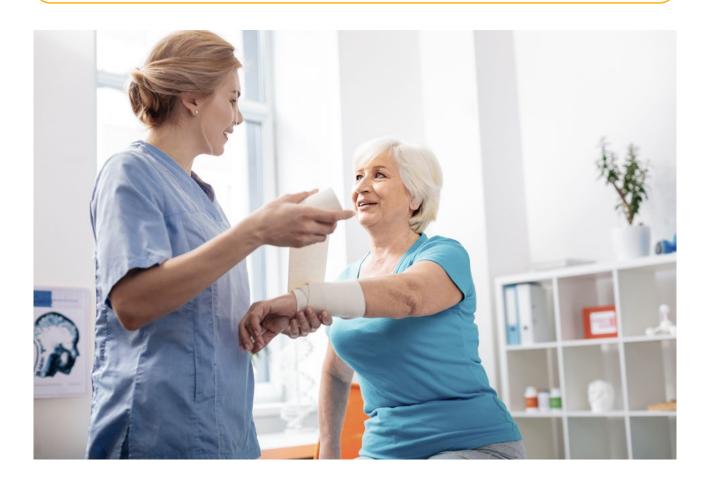
#### **KEYNOTE SPEAKER SPONSOR**

The conference will feature a number of high profile invited keynote speakers. The conference welcomes industry partners to be acknowledged in their support of the conference hosting these speakers.

- Logo, sponsor acknowledgement in the program against speaker and in sponsor section
- Sponsor logo and acknowledgement on conference website & conference app, and against all mentions of the speaker in conference marketing and program
- Waiving of the Industry Program Speaker fee (as per prospectus) for sponsor's hosted industry program engagements

#### **INDUSTRY PROGRAM SPEAKER FEE**

There is a speaker fee applicable for industry partners utilising a speaker from the scientific program in the hosting of an industry program activity. This fee is attributed per speaker. Industry partners hosting speakers independently may consider offering for the conference to utilise this speaker in other areas of the program.



## Partnership Entitlements Breakdown

### NETWORKING

#### GALA DINNER TABLE SPONSORSHIP

The conference will host the Wounds Australia Gala Dinner. Welcoming board members, speaker, delegates and industry partners; a networking and celebratory function for the wounds industry. Industry partners have the opportunity to sponsor a reserved table, branded for their organisation and open to be filled through invitation.

- Ten (10) guest tickets for sponsor organisation staff/guests
- Reserved (with sponsor logo) table for 10 at the appreciation dinner (all guests must have a purchased or invitee ticket for the dinner)

#### WELCOME RECEPTION

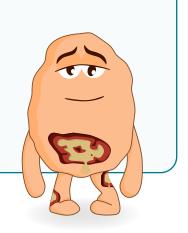
An in-exhibition hosted networking function to host the opening of the conference.

- 5 min speaking opportunity at the opening ceremony (separate schedule to reception) to acknowledge your support for Wounds Australia and the hosting of the welcome reception
- Logo, sponsor acknowledgement in the program against speaker and in sponsor section
- Sponsor logo and acknowledgement on conference website & conference app, and against all mentions of the welcome reception in conference marketing
- Significant signage against the catering stations for the welcome in the exhibition, and a named menu item (food or drink) as part of the catering service

#### **EVENING NETWORKING FUNCTION (OFF-SITE)**

Networking functions are promoted as part of the industry program through open or targeted promotion by the conference (segmenting confirmed registrants to the conference is possible, privacy laws apply).

- Function listing on conference website and app, and any dedicated function promotional materials
- Promotion through EDM schedule and/or targeted invitation to audience segment through conference secretariat
- RSVPs are directed to host sponsor's contact through conference marketing and app, function registration managed by sponsor directly
- Venue, catering and function hosting costs at sponsor's expense



## Partnership Entitlements Breakdown

### **DELEGATE EXPERIENCE**

#### CONFERENCE APP

The focal point for electronic networking by delegates, an up-to-date source of program information pre and during the conference. Hosting of the app is continued postconference to allow delegate access to speaker/abstract information on app

- Prominent sponsor banner on all pages except scientific program page and industry program page
- App advertisement in "industry zone" of app
- Sponsor logo and acknowledgement on conference website & conference app, and against all mentions of the delegate bags in conference marketing
- Logo against all printed promotion of the app
- One push notification per day to the delegation advertising your organisation, product or activities at the conference



#### **DELEGATE BAG**

- Sponsor logo plus conference logo on all conference bags
- Bags produced by the conference
- Final design at discretion of conference secretariat
- Sponsor logo and acknowledgement on conference website & conference app, and against all mentions of the delegate bags in conference marketing

#### **DELEGATE LANYARDS**

- Sponsor logo plus conference logo on all delegate lanyards (sponsor and exhibitor lanyards are plain with no sponsor logo)
- Lanyards produced by the conference
- Final design at discretion of conference secretariat
- Sponsor logo and acknowledgement on conference website & conference app, and against all mentions of the delegate lanyards in conference marketing

#### **COFFEE CART**

A highly-visible traffic generation activation offered to industry partners in the conference exhibition. Can be co-located with your exhibition booth

- Prominent sponsor banner on front of coffee cart
- Open during exhibition open hours for duration of the conference
- Sponsor can provide branded cups/napkins at own cost
- Sponsor can provide apron and/or t-shirt for barista staff at own cost
- Sponsor logo and acknowledgement on conference website & conference app, and against all mentions of the coffee cart in conference marketing
- Acknowledgement and logo included on app venue floor plan and exhibition layout signage directing delegates to coffee cart



## Partnership Entitlements Breakdown

### **BRANDING AND ADVERTISING**

#### **EXHIBITION ENTRANCE FEATURE**

#### (Brand only, no product promotion)

- Prominent inclusion of your organisation logo in the professionally designed exhibition entrance feature design
- Inclusion also of your QR-code in the design for delegates to tap-on in appreciation and begin a conversation with your team (link to preferred URL)
- Exhibition entrance feature design will also include all sponsor logos and an exhibitor listing

#### **REGISTRATION FOYER WELCOME BANNER**

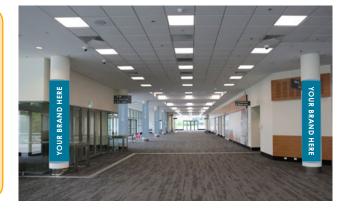
#### (Brand only, no product promotion)

• Prominent inclusion of your organisation logo in the professionally designed foyer conference welcome signage

#### **CONFERENCE PILLAR WRAP**

#### (Brand only, no product promotion)

 One of four pillar wraps showcasing your organisation's logo in the conference venue in a high visibility location in close proximity to the BCEC ground floor foyer and conference registration area



#### **EXHIBITION FLOOR DECAL**

#### (HCP-only compliant advertising option)

- 2m x 2m square or circular decal
- Select from multiple positions on the exhibition floor plan at a high-traffic intersection of your choice
- Can include a QR-code to link to your exhibition profile in the conference app or your preferred URL



#### **APP ADVERTISEMENT (FULL PAGE)**

#### (HCP-only compliant advertising option)

- Full page advertisement in Industry Zone of the app
- App is hosted ongoing for at least 3 months post-conference
- Artwork to be supplied by sponsor to specifications. Production deadlines apply

#### **DELEGATE BAG INSERT**

#### (HCP-only compliant advertising option)

- Inclusion of one item of sponsor promotional material
- Maximum size per item 4pp A4 or by approval for inclusion of non-standard items
- Production and delivery of material to secretariat at the cost of sponsor
- Sponsors must abide by M.T.A.A. and M.A. codes of conduct for any inclusions

#### **EDM ADVERTORIAL**

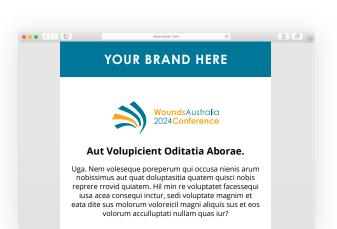
#### (HCP-only compliant advertising option)

- Opportunity to include up to 300 words as part of one of our scheduled conference promotional EDMs
- Sponsor to select preferred date of EDM from communications schedule
- Advertorial to include sponsor logo and be clearly marked in EDM as sponsor-provided content. Content will not be endorsed by the conference or host

#### EDM BANNER

#### (HCP-only compliant advertising option)

- Opportunity to include up a HTML banner header for one of our scheduled conference promotional EDMs
- Sponsor to select preferred date of EDM from communications schedule
- Banners are exclusive per EDM
- HTML banner artwork and any preferred URL to link to provided to specification by the sponsor



# Wounds 2024 Key Information for Partners

#### **DELEGATE DATA MANAGEMENT**

Sponsors and exhibitors will have access to lead generation tools for your hosted industry program activities, or where connections are made with individual delegates in the exhibition. These tools are consent-based for the individual attendee and GDPR compliant.

#### **INDUSTRY PROGRAM PROMOTIONAL SCHEDULE**

A promotional schedule is being implemented to ensure that potential attendees and wounds Australia members are aware of and pre-planning to attend industry hosted educational and industry program activities ahead of time.

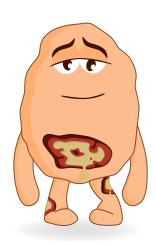
This schedule is subject to change, but intended to cover promotion of all elements of the Wounds 2024 industry program. We encourage industry partners hosting content in the program to finalise their plans for partnership and be included in the promotional plan ahead of these milestones.

8 APRIL 2024	Application deadline (recommended) for industry program supporters
13 MAY 2024	Launch of industry program promotion Website, edm, media partner promotion
10 JUNE 2024	Registration rsvp portal opens for breakfast seminars, workshops, masterclasses
12 AUGUST 2024	Promotional update on late-breaking industry program developments' Website, edm, media partner promotion
18 SEPTEMBER 2024	Four-weeks out industry hosted function rsvp update to partners
2 OCTOBER 2024	Two-weeks out industry hosted function rsvp update to partners
9 OCTOBER 2024	Final pre-conference rsvp update to partners

#### WOUNDS AWARENESS WEEK AND WOUNDS 2024 - OOZIE T WOUND

During national <u>Wound Awareness Week</u> in 2022, we introduced a new campaign mascot. Meet Oozie T. Wound, a fun character with a serious message to share about the unsightly, uncomfortable and sometimes embarrassing realities of life for more than 450,000 Australians living with wounds.

Oozie invites us all to 'embrace the ooze' and help fight Australia's hidden epidemic of chronic wounds. He will be your Wounds Australia 2024 Conference host!



# **Exhibition**

Exhibition booth space will be allocated by partner level and date of application. Booths will be allocated by partnership level and then by date of application until **1 NOV 2023**.

 $\langle \rangle$ 

After this date, booths are allocated by date of application only.

		ee		
	SPACE ONLY	SHELL SCHEME		
DESCRIPTION	A footprint only stand space on which to build a custom booth	A pre-fabricated stand that just requires some consideration of fit-out		
SIZE	9sqm (3m x 3m)	9sqm (3m x 3m)		
EARLY-BIRD RATE	\$6,000 incl GST	\$6,000 incl GST		
EARLY-BIRD RATE DEADLINE	29 MARCH 2024	30 MARCH 2024		
EXHIBITOR LISTING (LOGO, 50 WORD PROFILE, CONTACT DETAILS)	$\checkmark$	$\checkmark$		
QR-CODE LEAD TRACKING (ABILITY TO COMPILE GDPR COMPLIANT LEADS LIST. INCLUDES NAME, ORG, STATE, COUNTRY, EMAIL OF CONTACTS FOR EXPORT)	$\checkmark$	$\checkmark$		
COMPLIMENTARY EXHIBITOR REGISTRATIONS (TRANSFERRABLE, NO DINNER TICKET, NO ACCESS TO SESSIONS ,WELCOME RECEPTION TICKET INCLUDED)	Two (2) per 9sqm	Two (2) per 9sqm		
ADDITIONAL EXHIBITOR REGISTRATIONS (ALL DAYS)	\$250 incl GST pp	\$250 incl GST pp		
WALLING, FASCIA WITH EXHIBITOR NAME, POWER (4AMPS), LIGHTING (2X 120W SPOTLIGHTS)	$\checkmark$	$\checkmark$		
EXHIBITION OPEN HOURS Move in/move our tentative schedule   13 OCTOBER Exhibition build including shell scheme and custom bor and exhibitor move in   14 OCTOBER Welcome reception commencing from 1700 in the exhibit 14 – 16 OCTOBER Exhibition open   16 OCTOBER Move out from 1530   OPENING HOURS Day 1 0930 - 1900   Day 2+3 0900 - 1530				

# **Application Form**

To apply, complete this form and send to <u>thomas.howden@wearemci.com</u> IMPORTANT: Your organisation's inclusions will be confirmed in writing and will become effective once agreed payment has been received.

				со	NTACT	DETAILS (	OF APPLICANT		
Mr	Mrs	Ms	Miss	Dr	Prof	Other			
Given r	ame						Family name		
Positio	า						Industry sector		
-	Drganisation name (for invoicing purposes) Drganisation name (for marketing purposes)								
Addres	S								
State					Count	ry		Postcode	
Email								Phone ( )	
Websit	е							Mobile	

PARTNERSHIP CATEGORIES	PRICE	
PLATINUM PARTNERSHIP	\$90,000	
GOLD PARTNERSHIP	\$60,000	
SILVER PARTNERSHIP	\$30,000	
BRONZE PARTNERSHIP	\$15,000	
EC	OUCATION	
BREAKFAST SEMINAR	\$11,000	
WORLD OF WOUNDS THEATRE PRESENTATION	\$8,500	
PRE-CONFERENCE WORKSHOP	\$8,500	
PRE-CONFERENCE MASTERCLASS	\$8,500	
KEYNOTE SPEAKER SPONSOR	\$18,000	
INDUSTRY PROGRAM SPEAKER FEE	\$1,500	
NE	TWORKING	
EVENING NETWORKING FUNCTION PROMOTION (OFF-SITE, INDUSTRY-HOSTED)	\$3,000	
GALA DINNER TABLE SPONSORSHIP (TABLE OF 10)	\$2,250	
WELCOME RECEPTION	\$10,000	

DELEGATE EXPERIENCE			
CONFERENCE APP	\$8,000		
DELEGATE BAG	\$9,000		
DELEGATE LANYARDS	\$8,500		
COFFEE CART	\$10,000		
BRANDING AND ADVERTISING (BRAND ONLY, NO PRODUCT PROMOTION)			
EXHIBITION ENTRANCE FEATURE	\$8,000		
REGISTRATION FOYER WELCOME BANNER	\$9,000		
CONFERENCE PILLAR WRAP	\$4,000		
HCP-ONLY COMPLIANT			
EXHIBITION FLOOR DECAL	\$3,000		
APP ADVERTISEMENT	\$2,500		
BAG INSERT	\$2,500		
EDM BANNER	\$2,000		
EDM ADVERTORIAL	\$3,500		

#### Exhibitors - Please indicate your chosen participation

воотн түре	NUMBER OF BOOTH/ SQM REQUIRED	STANDARD	TOTAL
Shell scheme booth 9sqm		\$6,000	
Space only 9sqm		\$6,000	

#### **EXHIBITION DETAILS**

\*The conference managers will endeavour to allocate space in line with your request, however this cannot be guaranteed. I do not wish to be located adjacent to these companies:

I wish to be located adjacent to these companies:

Fascia name signage: (shell scheme booths only) Maximum 32 characters including spaces:

Name (please print clearly)

#### CONFIRMATION

My signature below confirms my application to partner the WA2024. Understanding and agreement to the terms and conditions of partnering or exhibiting with the meeting are assumed with receipt of your completed and signed application to partner or exhibit.

Insert TOTAL amount payable

Company position

AUD ex GST

Signature Date (DD/MM/YY)

Signature

/ /

Please tick if you do NOT wish to receive congress updates via email

## Terms and Conditions

The following terms and conditions apply to your contract as a industry partner and/or exhibitor at the Wounds Australia Conference.

#### THINGS YOU NEED TO KNOW

- You (partnering/sponsoring/exhibiting organisation) by completing the sponsorship booking form or the exhibition booking form accept these Terms and Conditions.
- We/Us (MCI ABN 76 108 781 988) representing the Organising Committee and the Host Body do not accept responsibility for any errors, omissions or changes.
- Details may change without notice. Please refer to the website (woundsconference.org) for the latest information on Wounds Australia Conference.

#### **SERVICES**

- All Services will be provided based on the information and specifications supplied by you. All information that we provide is supplied in good faith, but we do not warrant or guarantee the accuracy or completeness of any information provided by us or any third party. It is not within the scope of our obligations to enquire as to, or to verify, the accuracy of completeness of information that we receive from your or any third parties.
- The Services and Deliverables specified in previous conversations are indicative only and may be amended by us from time to time. While we will use all reasonable endeavours to deliver the features and functionality specified therein, nothing in this Agreement prevents us from amending the Services at any time during the event delivery.
- We will use reasonable endeavours to provide the Services promptly or by an applicable Delivery Date or such other dates as agreed by the parties in writing. Any Delivery Date or time quoted for delivery, commencement or completion of any part of the Services is an estimate only and time will not be of the essence.

#### **YOUR OBLIGATIONS**

You acknowledge that our ability to be able to provide the Services to you without delay or interruption is dependent on your full and timely cooperation. You will (and will ensure that the Authorised Users will):

- Co-operate with and assist us in the supply of your content;
- Promptly provide us with full and accurate information, data and explanations as and when required;
- Comply with applicable laws and regulations (including the General Data Protection regulation ("GDPR") with respect to user privacy, data collection, data retention, data transmission, data storage and the use of cookies
- Comply with all reasonable directions and guidelines from us as advised from time to time.

#### **FINANCIAL FACTS**

- Phone or unpaid bookings will not be accepted.
- We will issue a tax invoice which is payable within 14 days. If you miss the payment date, any time dependent discounts will be forfeited— i.e. you will be billed at the next highest level (early rate to standard, etc.).
- You will not receive any partnership or exhibition entitlements, including allocation of booth location (allocated in order of partnership/exhibition level) until all monies have been paid.
- All prices are quoted in Australian dollars and exclude GST.
- Payments can be made via electronic funds transfer (EFT).
- If you pay by electronic funds transfer you agree to pay any bank charges and must include these in the amount you transfer.
- If you pay via credit card a processing fee may be charged.
- In no event will MCI Australia/Wounds Australia Conference be liable to you or any third party for any:

#### Cancellation

- You must notify us in writing if you need to cancel.
- Cancellations made before 7 February 2024 will be refunded less 15% cancellation fee.

Cancellations received between 8 February and 6 June 2024 will be refunded less a 50% cancellation fee.Cancellations made after this date will not be refunded.

- Your non-payment does not cancel your contractual obligations to us.
- No exhibitor shall occupy allocated space until all monies owing to the organiser by the exhibitor are paid in full.
- In the unlikely case that the event cancels, Wounds Australia Conference will refund your full financial investment minus any expenses incurred to date of the cancellation. This includes, but not limited to, any costs for your program involvement and any promotional exposure up until the time cancellation occurs.
- In the unlikely case that the event postpones or changes format significantly from what is outlined in this prospectus the extent of refunds will be a matter for the Host Organisation (the underwriter) to decide. The Wounds Australia Conference will forward requests for annulment of contract or refund to MCI Australia for arbitration.

#### You And Your Staff Onsite

- Your application to sponsor does not constitute an attendee registration. You will need to do that separately.
- All exhibition staff must be registered online—i.e. complimentary exhibitor/ partner registration, or by purchasing additional exhibitor/sponsor staff registrations.
- Your application to sponsor does not constitute an attendee registration. You will need to do that separately.

#### **Print + Promotional Entitlements**

 Logos and other printed material may, at our sole discretion, be reproduced in colour (where possible), OR the nominated meeting spot colour/s OR mono depending on the method of production.

- The sponsor must provide suitable material to meet our publication requirements and deadlines.
- Please provide all material at 300 DPI at 100% in jpeg (preferred for website) AND eps (preferred for print) format including, where possible, RGB or Pantone colour equivalents.
- Where applicable, advertisements are to be supplied by the sponsor.
- No print or web recognition will be given unless payment terms have been met.

#### **Non-Sponsored Functions**

- To seek approval to host an un-endorsed but approved satellite function, please share with the conference secretariat the following details for review and approval by the Wounds Australia Conference organisers:
- Function name
- Location
- Date/time
- Expected attendee numbers
- Function objectives/content summary
- Proceeding with running unauthorised function in competition with the conference will be seen has hosting a private symposium.

#### **PRIVACY STATEMENT**

Your name and contact information, including electronic address, may be used by parties directly related to the event such as the organisers and approved stakeholders, for relevant purposes such as promotion, networking, and administration of this, and future events of this type. If you do not consent, please advise us. In addition, your name, organisation, and country/state of origin may be published on the delegate list which is provided to delegates, exhibitors, and partners at the event. If you do not wish your details to be included in this list, please contact us.



## WoundsAustralia 2024Conference

### Champions of Change

### Wounds Australia - 30 Years of Action

### Gold Coast Convention and Exhibition Centre

### 14-16 October 2024

www.woundsconference.org

### FOR ALL SPONSOR AND EXHIBITION ENQUIRIES CONTACT:

Wounds 2024 Secretariat

c/o MCI Australia Thomas Howden Wounds 2024 Partnership and Exhibition Manager +61 2 9213 4016 thomas.howden@wearemci.com

